Finding Funding, Limited Submissions and Proposal Submission

September 7, 2022

About Us

Sue Grimes, Research Development Services (EVPRP)

- Federal and Other Research-related Funding Opportunities
- Limited Submissions

Andrew Weintraut, Foundation Relations (Purdue for Life Foundation)

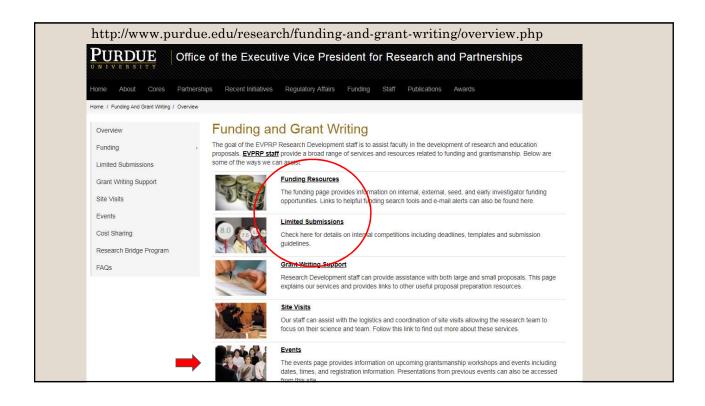
- Private Foundation Funding

Nathan Utz, Industry Partnerships

- Corporate Funding

Amanda Hamaker, Sponsored Program Services - Pre-Award

- Proposal Budgets
- Proposal Submission



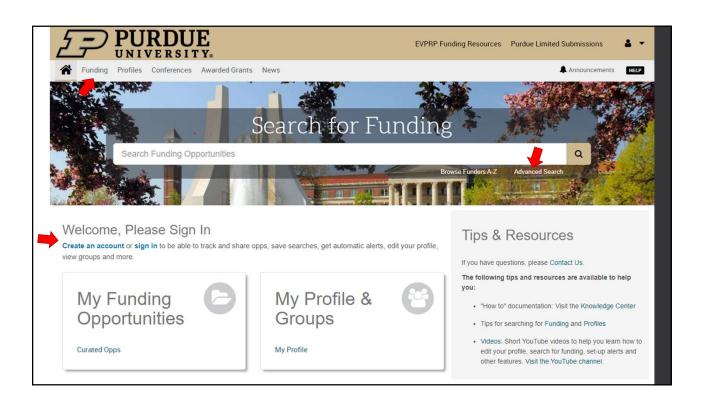
Funding Resources

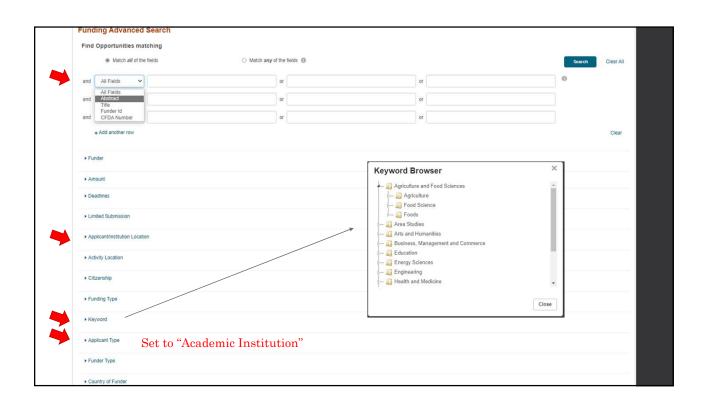
- Search Tools and Alerts
 - · Pivot database
 - Federal, State, and foundation search tools and e-mail alerts
- Weekly Funding E-Newsletters
 - · Sign up to receive these directly to your inbox!
- EVPRP-managed Internal Funding
- Specialized Funding Resources
 - New Investigator Funding Opportunities

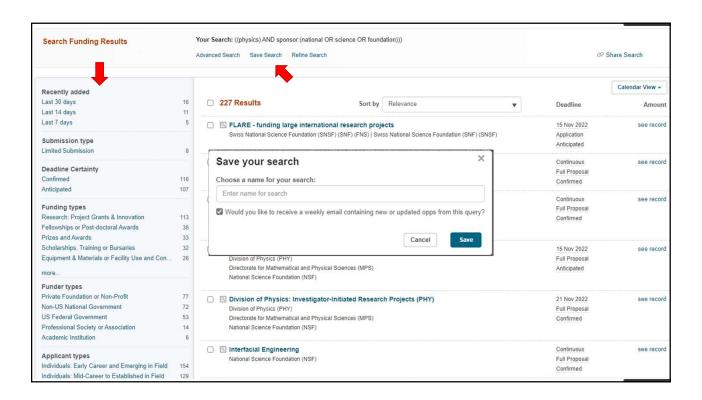
Why Use Pivot?

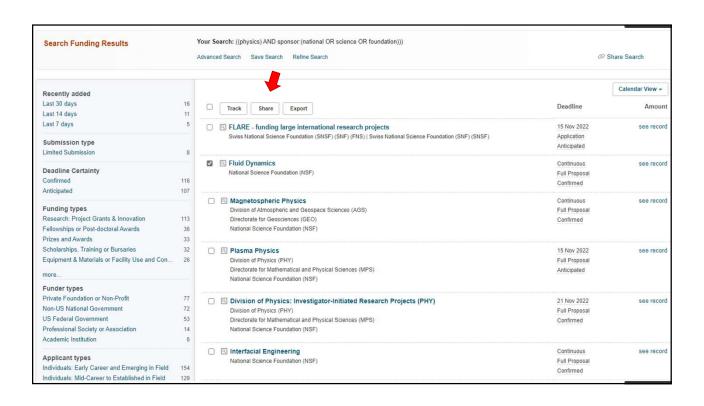


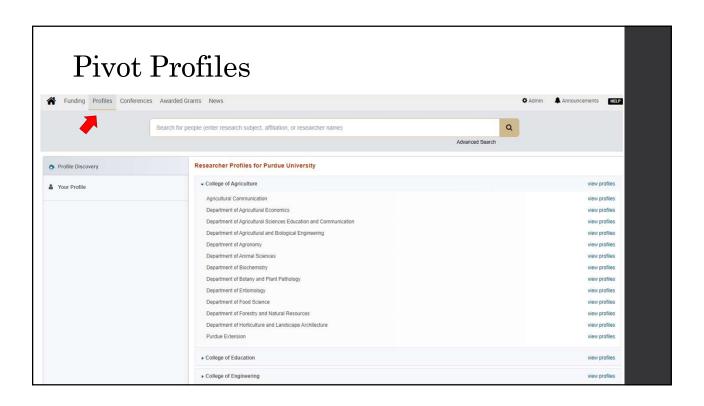
- https://pivot.proquest.com
- Must be on purdue.edu domain computer to set up account or can use your Purdue credentials (shibboleth)
- · Create and save customized funding search criteria
 - · Receive weekly emails of new funding opportunities
- Track funding opportunities
- Create on-line profile for collaboration
 - Can automatically update if linked to your homepage, ORCID or ISNI account, etc.

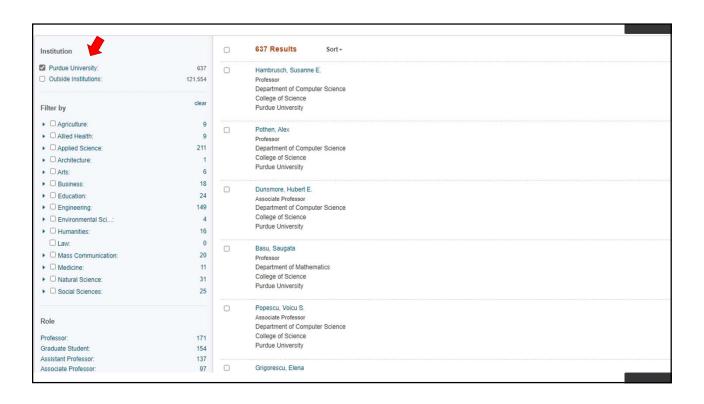


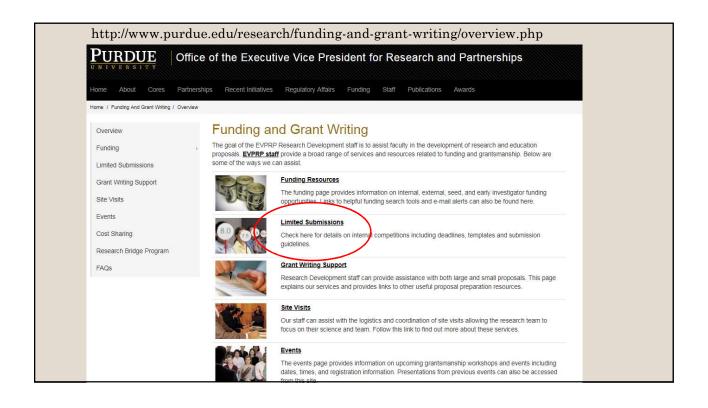








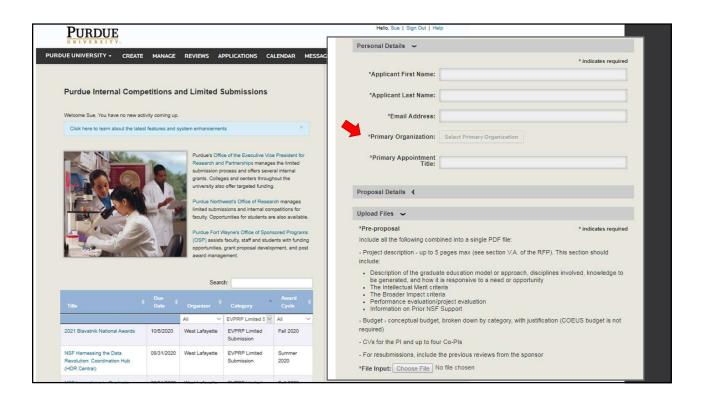




Limited Submissions

- Sponsor limits number of proposals from an institution
- Internal competition process
 - Preproposal deadline mini-version of the proposal
 - Rankings/Meeting review committee discusses and recommends proposal(s) to move forward
 - · Competitions managed through InfoReady Review
- List of open limited submissions at: http://www.purdue.edu/research/funding-and-grant-writing/limited-submissions.php
- Interested in a limited submission that's not on our list? Contact evprplimited@purdue.edu ASAP

Limited Submissions				
Purdue Internal Deadline	es for Proposal	s		
Download: Limited Submission Proposal an	d Review Process			
***NEW PROCESS FOR LIMITED SUBMISS submission and internal funding competitions using this system. In InfoReady, click on the bclick on your name in the upper, right corner.	(https://purdue.inforeac lue Purdue University Logi	dy4.com n button	(). Internal preproposals should and use your Purdue credent	ild be submitted tials. <i>On first use,</i>
* Preproposals are required unless otherwise eligible.	stated and must be receive	ed befor	e midnight (Eastern Time) of t	he due date to be
Program Name	Internal Deadline		Agency Deadline(s)	Preproposal Template
NRC University Nuclear Leadership	9/19/22		10/20/22	Template
Program Scholarship and Fellowship Education Grant, Distinguished Faculty Advancement Grant				Apply
Johnson & Johnson Women in STEM2D	8/29/22		9/30/22	Template
(WISTEM2D) Scholars Award Program				Apply
NSF Inclusion across the Nation of	8/29/22		10/24/22 - Alliance	Template
Communities of Learners of Underrepresented Discoverers in			10/25/22 - Network Connectors; Design &	Apply
Engineering and Science (INCLUDES)		1	Development and Collaborative Change 10/31/22 - Conference	
DOE-EERE Community Geothermal	8/1/22		10/11/22	Template
Heating and Cooling Design and				Apply



For Questions or Assistance

- · Sue Grimes
- sgrimes@purdue.edu
- 49-45858

Office of Foundation Relations

Purdue for Life Foundation

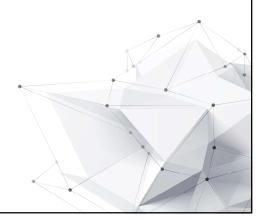
Drew Weintraut

Executive Director of Foundation Relations

New Faculty Orientation



Office of Foundation Relations



Foundation Relations

- Drew Weintraut Exec. Director
 - University Initiatives
 - Presidential
 - Provost
 - EVPRP
- Laura Henzl Sr. Director
 - Engineering
 - Agriculture
 - Cancer Research Center
- Jim Priest Director
 - HHS
 - Science
 - Pharmacy

- Martha Weise –Director
 - Liberal Arts
 - Education
 - Libraries
 - Krannert
- Kristen Noel Assoc. Director
 - Proposal Development Specialist
 - Stewardship
 - Editor
 - Communications/Proposal Training
- Ashlee Diener Operations Coordinator
 - Proposal / Pipeline Management
 - Administration/Communication/Editing
 - Special Interest Tracking and Reporting



Office of Foundation Relations

Foundation Relations

The Office of Foundation Relations has extensive experience working with foundations with a wide range of interests.

The OFR team specializes in:

- Connecting foundations with the relevant faculty, staff, and programs.
- Assisting with development of proposals, gift agreements, and any other relevant documents.
- Overseeing reporting on gifts and grants, as well as expedite answers to any questions.
- Organizing conference calls and campus visits with members of our campus community.
- Providing and reviewing valuable research information, networking opportunities, and data about our foundation partners, Purdue and our community.



Office of Foundation Relations

Foundation Relations

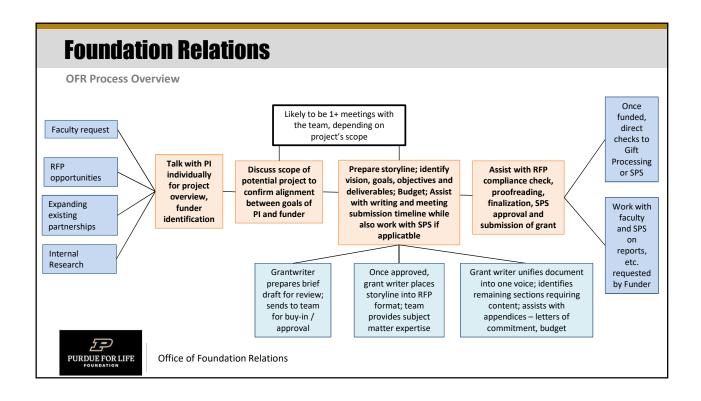
- Mission driven work
- Concrete deadlines and cycles
- Clearly defined areas of interest; impact for specific regions
- Strict guidelines
- Additional documentation
- Campus Visits



Office of Foundation Relations



Polytechnic Institute



Foundation Relations

- Foundations exist to give away money to help society.
 If you have a project that fits with a foundation's guidelines, you are helping them achieve their mission.
- But ... Everyone else knows this, as well!



Office of Foundation Relations



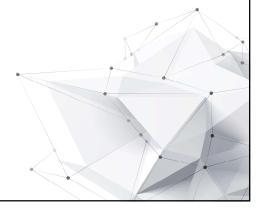
Drew Weintraut

Executive Director of Foundation Relations
Office of Foundation Relations

AAWeintraut@purdueforlife.org



Office of Foundation Relations

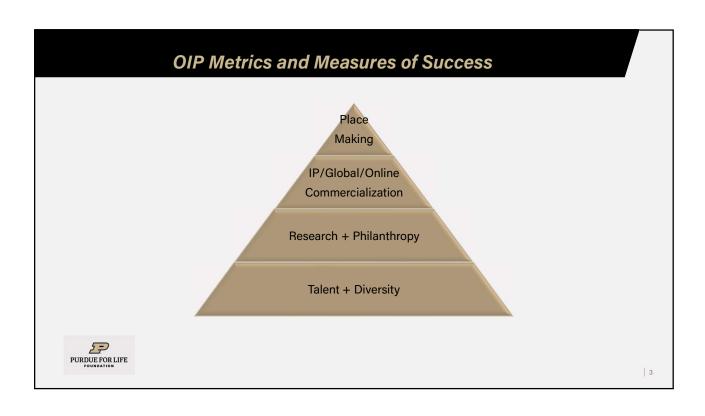


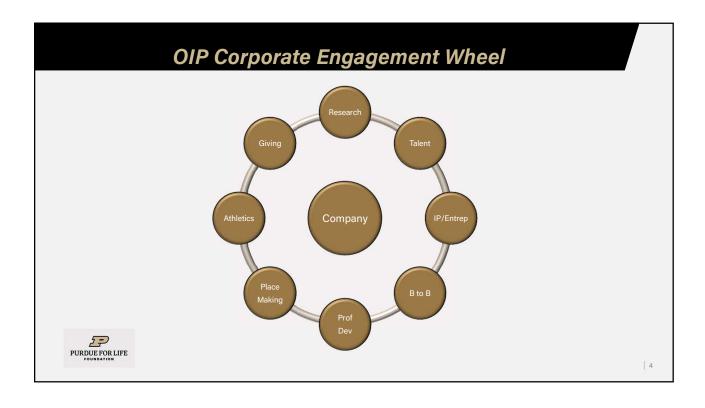


OIP Mission

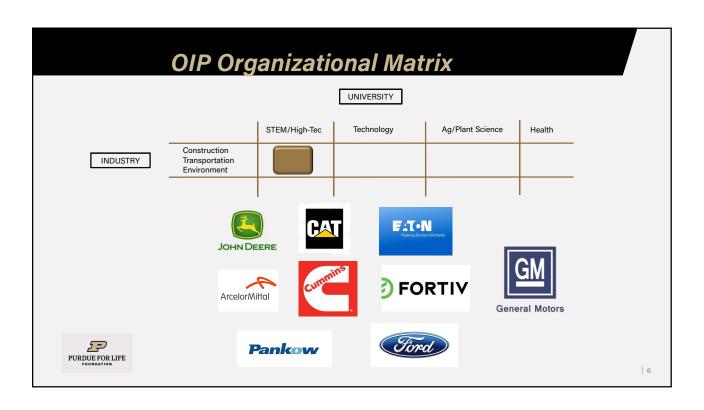
Advance the mission of Purdue University through holistic corporate engagement

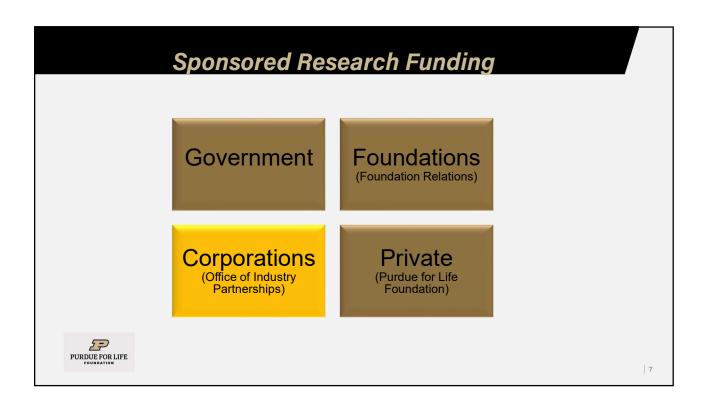


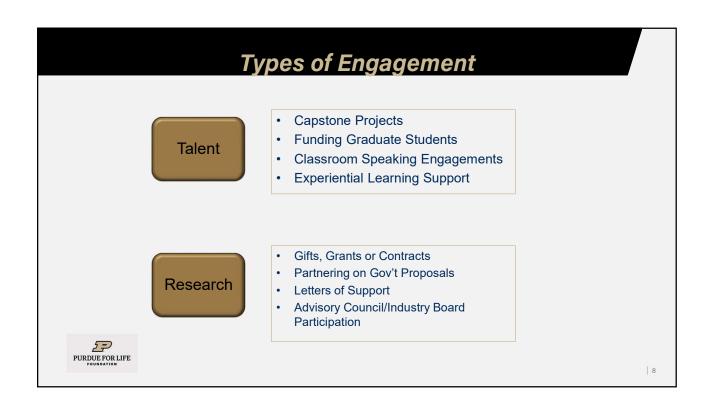




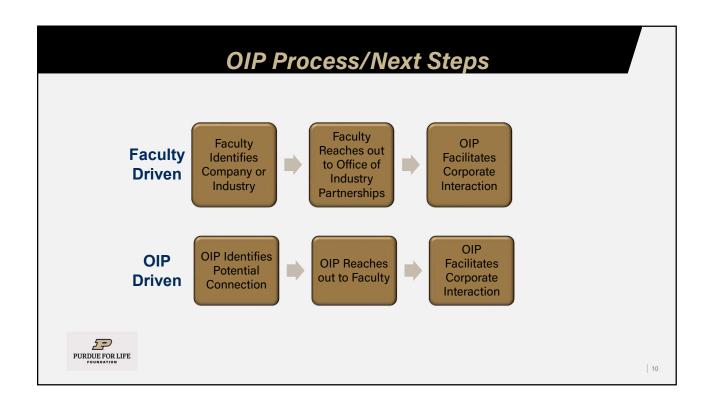
OII	P Organi	zationa			
		STEM/High-Tec	Technology	Ag/Plant Science	Health
	Defense/Aero Technology Agriculture Health	Executive Director	Executive Director	Executive Director	Executive Director
	Semiconductor Telecommunications	Director			
INDUSTRY	Chemical Energy	Director			
	Construction/ Transportation	Director			
	Agriculture Food Science			Director	
5	Big Pharma Health Services				Director
PURDUE FOR LIFE FOUNDATION	Professional Services Media & Entertainment		Director		







Industry Services Level 3 Level 1 Level 2 **Initial Meetings Entertain at University** Pick-up/Drop off at events airport Organize Research Organize dinners with Assist with preferred Mtgs faculty and students seating tickets Coordinate with on-Organize meetings with Facilitate engagement campus partners University leadership on Advisory Council **Speaking Engagements** Assist with general Locker room tours, Set full visit agenda and tickets other special events chauffeur Facilitate engagement Reserve temporary **Campus Tours** on industry boards office space Hotel reservations Develop and execute stewardship plan Level 2 service provided Level 1 service provided Level 3 service is for top for companies who have PURDUE FOR LIFE for and company who corporate partners only been 'qualified' contact CR 9





SPS Pre-Award

Amanda Hamaker

Sponsored Program Services, Director - Pre-Award

September 7, 2022



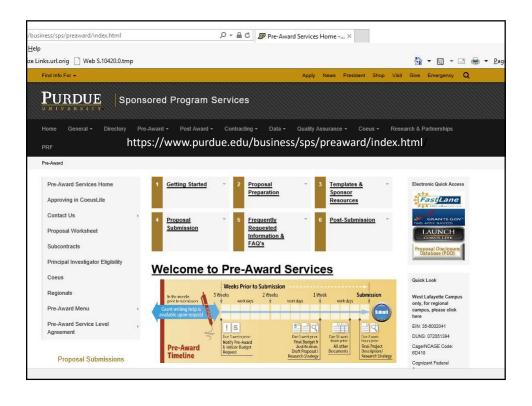
PRE-AWART SERVICES

What services does Pre-Award provide?

Pre-Award Services at Purdue is dedicated to supporting the proposal development activities for all faculty or investigators. We will partner with Principal Investigators in proposal preparation, serving as a key resource in all matters related to University policies for proposal development and submission. Our goal is to meet or exceed faculty expectations for all Pre-Award activities.

We are here to help!





Email Addresses Pre-Award Centers: proposal@purdue.edu College of Agriculture: agpreaward@purdue.edu College of Engineering: coepreaward@purdue.edu College of Health and Human Sciences: chhspreaward@purdue.edu College of Pharmacy: coppreaward@purdue.edu College of Science: cospreaward@purdue.edu College of Veterinary Medicine: vetpreaward@purdue.edu College of Education, College of Liberal Arts, Krannert School of Management, and Polytechnic Institute:

centralpreaward@purdue.edu

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What services does Pre-Award provide?

Support for proposal development activities for all faculty

Services include, but are not limited to:

- Review sponsor guidelines, identify key requirements
- Assist with budget preparation, related documentation and proposal submission forms
- Prepare required sponsor administrative forms
- Ensure that all Purdue information included within the proposal is accurate and complete
- Contact and collaborate with partner institutions to secure all necessary subcontract documentation
- Assure all regulatory requirements and export control issues are identified
- Review the final proposal package to ensure all administrative requirements have been met
- Obtain academic approvals and provide institutional approval for the proposal
- Complete the final submission package, upload final documents and forms, and submit to the sponsor PURDUE

Weeks Prior to Submission 3 Weeks Submission In the months work days work days prior to submission: \$1 \$ Q Ţ Due 3 weeks prior: Due 1 week prior Notify Pre-Award Final Budget & hours prior All other **Final Project Pre-Award** & Initiate Budget Justification, Draft Proposal / Documents Description/ Request Timeline Research Strategy Research Strategy

- 1. Initial Notification/Initial Budget Request 3 weeks (15 Business Days) in Advance
- 3. Final Documents for Submission 2 Business Days (16 hours) in Advance
- 2. Final Budget, Justification, and Draft proposal 4. FINAL SOW/Project Descr./Res. Strategy 1 week (5 Business Days) in Advance
 - 1 Business Day (8 hours) in Advance

Sponsor Deadlines Outside the Business Day (8:00 a.m.-5:00 p.m.): In the cases where proposals are due outside this timeframe, 5:00 p.m. EST of the day of the deadline should be considered the official submission deadline when calculating the on-time criteria.

Initial Notification. Budget Request

Get Started Early

- A completed proposal worksheet <u>should</u> be submitted fifteen (15) business days prior to the proposal deadline along with the initial budget request as specified in the table above.
- The proposal worksheet serves as notification of the intent to submit the proposal and communicates key information related to the submission https://www.purdue.edu/sps/proposalworksheet/
- Earlier notification is highly encouraged.
- If the proposal requires cost sharing please also contact the appropriate Department Head/ADR to initiate discussions.

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Promsal Process

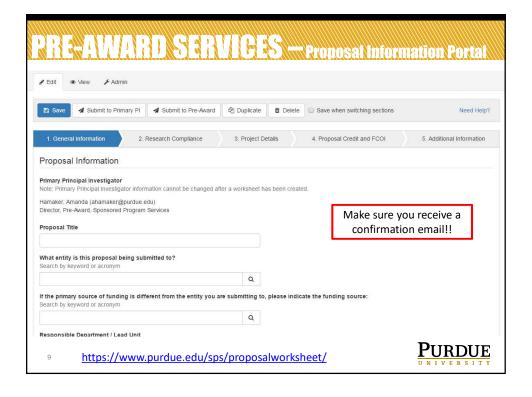
First Step - Proposal Worksheet

- PI completes the proposal worksheet in the Proposal Information Portal
 - Addresses key information needed to develop the proposal
 - Answers questions related to compliance (human subjects, animals, export control, etc)
 - Kicks off the Financial Conflict of Interest (FCOI) process – identifies investigators

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Next Sten - Pl & Pre-Award will Review RFP

- · Check for eligibility, limits for submission
- Review for special terms and conditions
- Identify possible management concerns
- Review for deadline, submission method
- Identify required documents, page limits
- Identify budget considerations
 - Minimums/maximums
 - Unallowable costs
 - Required budget items
 - Cost Share Requirement
 - F&A Restrictions

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Budget Considerations (PI & Pre-Award)

- · Proposal must be properly costed:
 - Proposed budget should be sufficient to carry out all program deliverables
 - Ensure consistent proposal budgeting
- Include college/department required budget items (AY salary, grad rates, etc)
- Ensure appropriate calculation of summer salary, grad fee remissions, NIH salary cap, subcontracts
- Cost Sharing
- Identify the proper F&A rate

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Under Review

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Pronosal Process

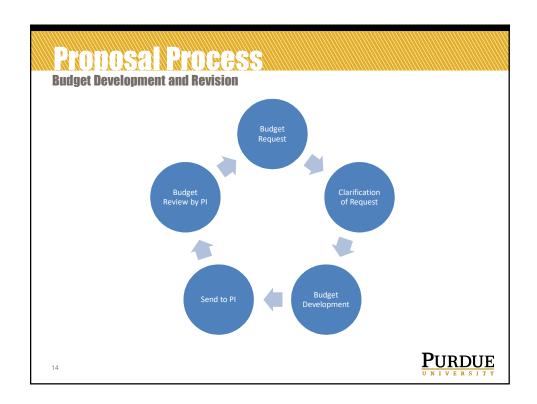
Facilities & Administration (F&A)

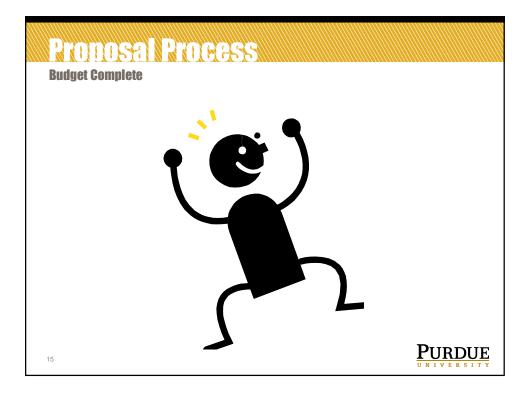
- West Lafayette F&A Rates
 - Research = 55%
 - Other Sponsored Programs (OSP) = 38%
 - Off Campus = 26%
 - Applied Research (Special Intellectual Property Terms) = 64.75%
- · Other terms used to describe F&A
 - Indirect Costs, IDC, or overhead
- Criteria for off campus rate:
 - Activity necessitates an off campus location, is for a full semester or summer session, and in a project leased space

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Facilities & Administration (F&A)

- When will Purdue accept limitations on F&A?
 - Accepted when limited in published guidelines by Notfor-Profits and Foundations
 - Mission/goals of these types of organizations are to benefit the public well being as a whole
 - Industrial proposals less than or equal to \$10K*
 - *When considered seed funding
- Why can't Purdue accept limitation on F&A for For-profit entities?
 - F&A costs are REAL costs to the University
 - If granted, PU would be subsidizing a For-Profit entity





Cost Share Basics

- Cost Share or match means the amount the university or a third party commits as part of the overall project costs
- Can be required by sponsor or voluntary
- PI is responsible for identifying sources to meet the cost share commitment (EVPRP assistance may be available)
- Pre-Award will help prepare the commitment documentation

Purdue

Budget Justification

- PI is responsible for writing the budget justification
 - Explain why each budget item is necessary to complete the work proposed
- Pre-Award Support/Review:
 - Provide a template if requested
 - Verify all information is correct
 - Ensure adequate justification included for all budget items such as equipment, foreign travel, participant support costs, conferences, etc.
 - Ensure cost share has not been included unless approved and documented
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Pronosal Process

Complete Sponsor Forms – Pre-Award Support

- Pre-Award will finalize the sponsor submission forms
 - Input all administrative information
 - Create the sponsor budget pages
 - Collect all required documents (bio-sketches, support letters, tax documents, etc.)
 - <u>DRAFT</u> Current & Pending for investigator edits and approval **Important to review instructions/sponsor requirements**
 - Review all provided documents for administrative compliance with the proposal requirements (page limits, specific titling, section headings, etc.)

 PURDUE

Final Step-Obtain All Approvals (Pre-Award)

- Work with contracting office for terms and conditions if applicable
- Assure all regulatory requirements are identified
- · Review for export control applicability
- Secure academic approvals for the proposal
- · Provide institutional approval
- SUBMIT PROPOSAL**

**certain individuals in Pre-Award have been delegated the authority to submit proposals on behalf of the University PURDUE

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PURDUE List of the Constitution Regulars a username and password. Lagin Reser DUBENNAME PASSWORD UNIVERSITY. Coeusis (Purdue) University.

Post Submission

Proposal Follow-Up - Just-In-Time (JIT) Requests (Pre-Award Support)

- Assist with responses to JIT (or other additional info) requests
 - Revise budgets and clarify cost items
 - Gather additional documents as requested
 - Ensure regulatory approvals obtained
 - Coordinate between the sponsor and the research team
 - Involve contracting office as needed
 - Submit official responses to the sponsor

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INDUSTRIAL PROPOSALS

SPS Contracting

Negotiate and process all contracts associated with sponsored programs

Service include, but are not limited to:

- Answer Questions on University contracts and contract negotiation issues
- Understand Intellectual Property and its impact on Pre-Award Budgets and University Agreements
- · Developing Contract Agreements Including:
 - Grants from federal and state governments
 - Research contracts with industrial sponsors
 - Confidentiality agreements (nondisclosure, proprietary, and confidentiality agreements), Material transfer agreements, International collaboration agreements
 - Subcontracts
- Review and process all contract Amendments and Terminations
- Answer questions regarding Contract Compliance
- Work with partnering institutions to secure all necessary contract documentation
- Collaborate with other university staff as appropriate

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INDUSTRIAL PROPOSALS

SPS Contracting

Key Information to Remember:

- SPS Contracting https://www.purdue.edu/business/sps/contractmgmt
 - Service Level Agreement
 - Expected Turnaround Times
- Faculty do not have signature authority to sign NDAs, research agreements, etc. on behalf of the University.
- If you have any questions or documents that need a contractual review/signature, please send to spscontr@purdue.edu.

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Pre-Award Services

Contacting Pre-Award for Help

- E-mail or Phone
 - To Center Address (see handout)
 - To Specific Specialist (see handout consider availability risk)
 - Include as much information as possible
- TIMING Contact as early as possible (as soon as you even think about doing a proposal). It is never too early! Do not wait until you are ready to submit!

**All of SPS is located remotely. On campus meetings can be arranged.



Pre-Award Faculty Orientations

One-on-One Sessions

- Available upon request
- Designed to introduce new Purdue researchers to the services offered by Pre-Award
- Familiarizes researchers with proposal development and submission process
- Can be focused on specific sponsors and topics relevant to the researcher
 - Structure of RFP
 - Noteworthy Sponsor Requirements
 - System Access

Provides information related to the following topics:

- Overview of the roles of Pre-Award, Post Award, and Contracting
- Brief discussion of business office and EVPRP roles related to proposal submissions and future awards
- · Letters of intent and preliminary proposals
- Timelines for proposal preparation
- Proposal Worksheet, introduction
- · Budget development process
- Subcontracts
- · Current and pending support
- Cost share
- Regulatory
- FCOI
- Coeus approvals
- Who can sign a proposal
- · What to expect post-submission

Contact Pre-Award to Schedule a Session:

- Contact your Center or
- Pre-Award Email: proposal@purdue.edu