

- To: Purdue Faculty and Staff
- From: Dan Hasler, President and Chief Entrepreneurial Officer, Purdue Research Foundation Al Diaz, Executive Vice President for Business and Finance and Treasurer, Purdue University Richard Buckius, Vice President for Research, Purdue University
- Date: April 16, 2013
- Re: Small businesses awarded SBIR/STTR funds supporting Purdue research activities may receive a zero-fee, first-option to license Purdue innovations.

To encourage Purdue innovators to use Small Business Innovation Research (SBIR) or Small Business Technology Transfer (STTR) funding, and to increase engagement with Purdue innovations and their licensing by small businesses, Purdue Research Foundation (PRF) announces a new zero-fee, first option-to-license for companies that receive SBIR/STTR awards and use at least 30 percent of the granted budget to support further research and development at Purdue.

The new zero-fee, first-option program ensures that a SBIR/STTR grant recipient can competitively leverage the Purdue technology cited in the grant application during the term of the work performed at Purdue. The zero-fee, first-option agreement for SBIR/STTR recipients can be viewed at http://otc-prf.org/sites/default/files/sbir-sttr recipient express option.pdf

The zero-fee, first-option program provides another mechanism to support the commercialization of Purdue innovations that are not encumbered with outside obligations or related to existing licensing relationships, and supports speed and transparency in the licensing of Purdue innovations. Key features are outlined below.

Zero-Fee, First-Option Program for SBIR/STTR Recipients

- The relevant SBIR/STTR award must be directed to advancing a Purdue technology.
- At least 30 percent of the budget of the applicable SBIR/STTR award must be subcontracted to Purdue University as a collaborator.
- No cash fees are owed to PRF during term of the work performed at Purdue.
- The company must provide a copy of the grant proposal and award, and periodic progress reports including data to the Office of Technology Commercialization during the performance of the relevant SBIR/STTR award.
- The technology covered by the option must be owned by Purdue Research Foundation and not encumbered with any outside obligations or related to existing licensing relationships.

SBIR/STTR programs are a non-dilutive source of development funding for technology-based small businesses including Purdue-based start-ups. For more information on SBIR/STTR grant programs, visit <u>http://www.sba.gov/about-sba-services/7050</u>. We are committed to making Purdue-based start-ups attractive for faculty and investors while amplifying Purdue's impact and ability to move life-changing technologies to our global society.

For more information on the zero-fee, first-option program to license a technology, visit <u>http://otc-prf.org/sbirsttr</u>