# Random Utility without Regularity

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#### Winer Memorial Lectures 2018

Work w. J. Dana, C. Davis-Stober, J. Müller-Trede, M. Robinson

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# **Outline**





Random Utility & Random Preference

### 3 Context-Dependent Random Utility & Random Preference

Andom Utility without Regularity

### 5 Conclusions

### **Outline**



- 2 Random Utility & Random Preference
- 3 Context-Dependent Random Utility & Random Preference
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- 5 Conclusions



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Huge amounts of heterogeneity within and across decision makers.

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I only use classical probability theory.

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### 2 Random Utility & Random Preference

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# Random Utility Model

Finite set ANoncoincident RVs:  $\forall a, b \in A, a \neq b, \Pr(\mathbf{U}_a = \mathbf{U}_b) = 0$ 

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Random Utility Model for Best-Choice

$$P_X(x) = \Pr(\mathbf{U}_x = \max_{y \in X} \mathbf{U}_y), \qquad (x \in X \subseteq \mathcal{A}).$$

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Random Utility Model for Best-Worst-Choice

$$P_X(x,y) = \Pr(\mathbf{U}_x = \max_{v \in X} \mathbf{U}_v, \mathbf{U}_y = \min_{w \in X} \mathbf{U}_w), \qquad (x \neq y \in X \subseteq \mathcal{A}),$$

# Random Utility \leftrightarrow Random Preference

#### Every joint realization of noncoincident RVs $(\mathbf{U}_x)_{x \in \mathcal{A}}$ generates a linear order $\succ$ on $\mathcal{A}$ .

Linear Order: Transitive, Asymmetric, Complete.

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#### Every joint realization of noncoincident RVs $(\mathbf{U}_x)_{x \in \mathcal{A}}$ generates a linear order $\succ$ on $\mathcal{A}$ .

Linear Order: Transitive, Asymmetric, Complete.

Every probability distribution on linear orders on  $\mathcal{A}$  can be represented with noncoincident RVs  $(\mathbf{U}_x)_{x \in \mathcal{A}}$ .

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## **Random Preference Model**

 $\mathcal{L}$ : the collection of all linear orders on  $\mathcal{A}$ 

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#### $\mathcal{L}$ : the collection of all linear orders on $\mathcal{A}$

Random Preference Model for Best-Choice

$$P_X(x) = \sum_{\substack{\succ \in \mathcal{L} \ B_X(\succ) = x}} P(\succ), \qquad (\forall x \in X \subseteq \mathcal{A}).$$

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Random Preference Model for Best-Worst-Choice

$$P_X(x,y) = \sum_{\substack{\succ \in \mathcal{L} \\ \mathcal{B}W_X(\succ) = (x,y)}} P(\succ), \qquad (\forall x \neq y \in X \subseteq \mathcal{A}).$$

## Random Preference Model for Binary Choice

 $\mathcal{L}$ : the collection of all linear orders on  $\mathcal{A}$ 

Random Preference Model for Best-Choice

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Random Utility & Random Preference

### Binary Choice & Linear Ordering Polytope



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# Binary Choice & Linear Ordering Polytope

#### Triangle Inequalities (Block & Marschak, book, 1960)

$$P_{\{x,y\}}(x) + P_{\{y,z\}}(y) - P_{\{x,z\}}(x) \le 1 \quad (\forall x, y, z)$$

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# Binary Choice & Linear Ordering Polytope

#### Triangle Inequalities (Block & Marschak, book, 1960)

$$P_{\{x,y\}}(x) + P_{\{y,z\}}(y) - P_{\{x,z\}}(x) \le 1 \quad (\forall x, y, z)$$

$ \mathcal{A} $ :	3	4	5	6	7	8	9
# FDI's:	2	10	20	910	87,472	> 4.8 $ imes$ 10 <sup>8</sup>	unknown

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# Binary Choice & Linear Ordering Polytope

### Test of Rationality (Transitivity) of Preference:



Regenwetter, Dana, Davis-Stober (Psychological Review, 2011).

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# **Description-Experience Gap**

#### Binary choice among lotteries

H: Win \$4 with probability .8, otherwise \$0.

L: Win \$3 for sure.

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### Description-Experience Gap (Hertwig et al., Psych. Science, 2004)

Decision makers "overweight" small probabilities in description. Decision makers "underweight" small probabilities in experience.

# **Description-Experience Gap**

#### Binary choice among lotteries

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### Description-Experience Gap (Hertwig et al., Psych. Science, 2004)

Decision makers "overweight" small probabilities in description. Decision makers "underweight" small probabilities in experience.

How about "context:" Description vs. Experience

### Context-Dependent Random Preference for DE

Let  $\mathcal{R}^{\{D,E\}}$  denote a finite collection of pairs of binary preference relations of the form  $(\succ^D, \succ^E)$ , where

 $x \succ^{D} y$  denotes that x is preferred to y in description  $x \succ^{E} y$  denotes that x is preferred to y in experience

according to context-dependent preference pattern  $(\succ^{D}, \succ^{E}) \in \mathcal{R}^{\{D,E\}}$ .

### Context-Dependent Random Preference for DE

CONTEXT-DEPENDENT RANDOM-PREFERENCE MODEL There is a probability distribution over  $\mathcal{R}^{\{D,E\}}$  such that

$$P^{D}_{xy} = \sum_{\substack{(\succ^{D}, \succ^{E}) \in \mathcal{R}^{\{D,E\}}_{s.t.} \\ x \succ^{D}y}} P_{(\succ^{D}, \succ^{E})},$$

$$P_{xy}^{E} = \sum_{\substack{(\succ^{D}, \succ^{E}) \in \mathcal{R}^{\{D,E\}} \\ x \succ^{E}y}} P_{(\succ^{D}, \succ^{E})}$$

## **Random Preference Model**



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### **Random Preference Model**



Derived possible preferences from Cumulative Prospect Theory (Tversky & Kahneman, *J. of Risk & Uncertainty*, 1992)

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RUM without Regularity

### Context-Independent RP of CPT with $\gamma, \delta < 1$

CPT with overweighting and  $0 \leq \gamma^D = \gamma^E, \delta^D = \delta^E < 1$ .

# Context-Independent RP of CPT with $\gamma, \delta < 1$

CPT with overweighting and  $0 \leq \gamma^D = \gamma^E, \delta^D = \delta^E < 1$ .

	Description							Experience					
	1	2	3	4	5	6	1	2	3	4	5	6	
OV <sub>1</sub>	0	0	0	0	0	0	0	0	0	0	0	0	
OV <sub>2</sub>	0	0	0	0	0	1	0	0	0	0	0	1	
$OV_3$	0	0	0	1	0	0	0	0	0	1	0	0	
$OV_4$	0	0	0	1	0	1	0	0	0	1	0	1	
OV <sub>5</sub>	0	0	1	0	0	0	0	0	1	0	0	0	
$OV_6$	0	0	1	0	0	1	0	0	1	0	0	1	
$OV_7$	0	0	1	1	0	0	0	0	1	1	0	0	
OV <sub>8</sub>	0	0	1	1	0	1	0	0	1	1	0	1	
OV <sub>9</sub>	0	1	0	0	0	0	0	1	0	0	0	0	
												'	
OV32	1	1	1	1	1	1	1	1	1	1	1	1	

# Context-Independent RP of CPT with $\gamma, \delta < 1$

CPT with overweighting and  $0 \leq \gamma^{D} = \gamma^{E}, \delta^{D} = \delta^{E} < 1$ .

	Description							Experience					
	1	2	3	4	5	6	1	2	3	4	5	6	
$OV_1$	0	0	0	0	0	0	0	0	0	0	0	0	
$OV_2$	0	0	0	0	0	1	0	0	0	0	0	1	
$OV_3$	0	0	0	1	0	0	0	0	0	1	0	0	
$OV_4$	0	0	0	1	0	1	0	0	0	1	0	1	
$OV_5$	0	0	1	0	0	0	0	0	1	0	0	0	
$OV_6$	0	0	1	0	0	1	0	0	1	0	0	1	
OV <sub>7</sub>	0	0	1	1	0	0	0	0	1	1	0	0	
$OV_8$	0	0	1	1	0	1	0	0	1	1	0	1	
OV <sub>9</sub>	0	1	0	0	0	0	0	1	0	0	0	0	
OV32	1	1	1	1	1	1	1	1	1	1	1	1	

 $P_{HL}(D6) = P_{HL}(E6) \ge P_{HL}(D5) = P_{HL}(E5)$ 

# FDIs Context-Independent RP of CPT with $\gamma, \delta < 1$

Necessary and sufficient conditions for context-independent random preference model of CPT with overweighting.

$$\begin{array}{lll} P_{HL}(D6) = P_{HL}(E6) & \geq & P_{HL}(D5) = P_{HL}(E5), \\ P_{HL}(D2) = P_{HL}(E2) & \geq & P_{HL}(D1) = P_{HL}(E1), \\ & P_{HL}(D2) & \geq & P_{HL}(D5), \\ P_{HL}(D3) = P_{HL}(E3), & P_{HL}(D4) = P_{HL}(E4). \end{array}$$

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# Context-Dependent RP of CPT with $\gamma^{D}, \gamma^{E}, \delta^{D}, \delta^{E} < 1$

	Description					Experience							
	1	2	3	4	5	6	์ 1	2	3	4	5	6	
<i>OO</i> <sub>1</sub>	0	0	1	0	0	0	0	0	1	1	0	1	
<i>OO</i> <sub>2</sub>	0	0	1	1	0	0	0	0	1	0	0	1	
$OO_3$	0	0	1	0	0	0	0	0	1	0	0	1	
$OO_4$	0	0	1	0	0	0	0	0	0	1	0	1	
$OO_5$	0	0	0	1	0	0	0	0	1	0	0	1	
$OO_6$	0	0	1	0	0	0	0	0	0	0	0	1	
<i>OO</i> <sub>7</sub>	0	0	0	0	0	0	0	0	1	0	0	1	
$OO_8$	0	0	0	1	0	0	0	0	0	0	0	1	
$OO_9$	0	0	0	0	0	0	0	0	0	1	0	1	
<i>OO</i> <sub>10</sub>	0	0	0	0	0	0	0	0	1	1	0	1	
												,	
<i>OO</i> 659	1	1	0	1	1	1	1	1	0	1	1	1	
<i>OO</i> 660	1	1	1	1	1	1	1	1	1	1	1	1	

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# Context-Dependent RP of CPT with $\gamma^{D}, \gamma^{E}, \delta^{D}, \delta^{E} < 1$

	Description					Experience						
	1	2	3	4	5	6	์ 1	2	3	4	5	6
<i>OO</i> <sub>1</sub>	0	0	1	0	0	0	0	0	1	1	0	1
$OO_2$	0	0	1	1	0	0	0	0	1	0	0	1
$OO_3$	0	0	1	0	0	0	0	0	1	0	0	1
$OO_4$	0	0	1	0	0	0	0	0	0	1	0	1
$OO_5$	0	0	0	1	0	0	0	0	1	0	0	1
$OO_6$	0	0	1	0	0	0	0	0	0	0	0	1
<i>OO</i> <sub>7</sub>	0	0	0	0	0	0	0	0	1	0	0	1
$OO_8$	0	0	0	1	0	0	0	0	0	0	0	1
$OO_9$	0	0	0	0	0	0	0	0	0	1	0	1
<i>OO</i> <sub>10</sub>	0	0	0	0	0	0	0	0	1	1	0	1
<i>OO</i> 659	1	1	0	1	1	1	1	1	0	1	1	1
$OO_{660}$	1	1	1	1	1	1	1	1	1	1	1	1

$$\max\left(P_{HL}(E1), P_{HL}(D1), P_{HL}(D5)\right) \leq P_{HL}(D2)$$

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FDIs Context-Dep. RP of CPT with 
$$\gamma^{D}, \gamma^{E}, \delta^{D}, \delta^{E} < 1$$

Necessary and sufficient conditions for context-dependent random preference model of CPT with overweighting.

$$\begin{array}{lll} \max\left(P_{HL}(E1), P_{HL}(D1), P_{HL}(D5)\right) &\leq & P_{HL}(D2), \\ & & P_{HL}(E1) + P_{HL}(E5) &\leq & P_{HL}(E2) + P_{HL}(D1) + P_{HL}(D6), \\ & & P_{HL}(D6) + P_{HL}(E5) &\leq & 1 + P_{HL}(D2), \\ & & P_{HL}(E1) + P_{HL}(E6) &\leq & 1 + P_{HL}(D1), + P_{HL}(D6), \\ & P_{HL}(D6) + P_{HL}(E2) + P_{HL}(E5) &\leq & 1 + P_{HL}(D2) + P_{HL}(E6), \\ & P_{HL}(E1) + P_{HL}(E6) + P_{HL}(D2) &\leq & 1 + P_{HL}(E2) + P_{HL}(D1) + P_{HL}(D6), \\ & P_{HL}(D3) + P_{HL}(D4) &\leq & 1 + P_{HL}(E3) + P_{HL}(E4), \\ & \text{and first 7 Conditions hold with the labels E and D swapped.} \end{array}$$

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# Context-Dependent RP $\gamma^{D}, \delta^{D} < 1 < \gamma^{E}, \delta^{E}$

	Description				on		Experience					
	1	2	3	4	5	6	1	2	3	4	5	6
OU <sub>1</sub>	0	0	1	0	0	0	0	0	1	1	0	0
OU <sub>2</sub>	0	0	1	0	0	1	0	0	1	1	0	0
OU <sub>3</sub>	0	1	1	0	0	0	0	0	1	1	0	0
$OU_4$	0	1	1	0	0	1	0	0	1	1	0	0
OU <sub>5</sub>	0	1	1	0	1	1	0	0	1	1	0	0
OU <sub>6</sub>	0	0	1	0	0	0	1	0	1	1	0	0
$OU_7$	1	1	1	0	0	0	0	0	1	1	0	0
OU <sub>8</sub>	0	1	1	0	0	0	1	0	1	1	0	0
OU <sub>9</sub>	0	1	1	0	0	0	1	1	1	1	0	0
<i>OU</i> <sub>10</sub>	0	1	1	0	0	1	1	0	1	1	0	0
<i>OU</i> <sub>249</sub>	1	1	0	0	1	1	1	1	0	0	1	0
OU <sub>250</sub>	1	1	0	0	1	1	1	1	0	0	1	1

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# Context-Dependent RP $\gamma^{D}, \delta^{D} < 1 < \gamma^{E}, \delta^{E}$

		De	scri	ipti	on		Experience						
	1	2	3	4	5	6	1	2	3	4	5	6	ĺ
OU <sub>1</sub>	0	0	1	0	0	0	0	0	1	1	0	0	ĺ
OU <sub>2</sub>	0	0	1	0	0	1	0	0	1	1	0	0	ĺ
OU <sub>3</sub>	0	1	1	0	0	0	0	0	1	1	0	0	ĺ
$OU_4$	0	1	1	0	0	1	0	0	1	1	0	0	ĺ
OU <sub>5</sub>	0	1	1	0	1	1	0	0	1	1	0	0	ĺ
OU <sub>6</sub>	0	0	1	0	0	0	1	0	1	1	0	0	
$OU_7$	1	1	1	0	0	0	0	0	1	1	0	0	ĺ
OU <sub>8</sub>	0	1	1	0	0	0	1	0	1	1	0	0	
OU <sub>9</sub>	0	1	1	0	0	0	1	1	1	1	0	0	ĺ
<i>OU</i> <sub>10</sub>	0	1	1	0	0	1	1	0	1	1	0	0	ĺ
<i>OU</i> <sub>249</sub>	1	1	0	0	1	1	1	1	0	0	1	0	ĺ
OU <sub>250</sub>	1	1	0	0	1	1	1	1	0	0	1	1	

$$\max\left(P_{HL}(E1), P_{HL}(D1), P_{HL}(D5)\right) \leq P_{HL}(D2)$$

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# FDIs Context-Dependent RP $\gamma^{D}, \delta^{D} < 1 < \gamma^{E}, \delta^{E}$

Necessary and sufficient conditions for context-dependent random preference model of CPT with overweighting.

$$\begin{array}{rcl} {\cal P}_{HL}(E6) \leq {\cal P}_{HL}(E5) \leq {\cal P}_{HL}(E2) & \leq & {\cal P}_{HL}(D2) \\ & \max \left( {\cal P}_{HL}(D1), {\cal P}_{HL}(D5) \right) & \leq & {\cal P}_{HL}(D2) \\ & \max \left( {\cal P}_{HL}(D5), {\cal P}_{HL}(E5) \right) & \leq & {\cal P}_{HL}(D6) \\ & {\cal P}_{HL}(E2) & \leq & {\cal P}_{HL}(E1) \\ & {\cal P}_{HL}(E3) & \leq & {\cal P}_{HL}(E4) \\ & {\cal P}_{HL}(D1) + {\cal P}_{HL}(E5) & \leq & {\cal P}_{HL}(D2) + {\cal P}_{HL}(D5) \\ & {\cal P}_{HL}(D1) + {\cal P}_{HL}(D5) & \leq & {\cal P}_{HL}(D2) + {\cal P}_{HL}(E1) \\ & {\cal P}_{HL}(D6) + {\cal P}_{HL}(E1) & \leq & 1 + {\cal P}_{HL}(D2) \\ & {\cal P}_{HL}(D4) + {\cal P}_{HL}(E3) & \leq & 1 + {\cal P}_{HL}(D3) \\ & {\cal P}_{HL}(D1) + {\cal P}_{HL}(D4) & \leq & 1 + {\cal P}_{HL}(E4) \\ & {\cal P}_{HL}(D1) + {\cal P}_{HL}(D6) & \leq & 1 + {\cal P}_{HL}(E1) \\ \end{array}$$

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Context-Dependent Random Utility & Random Preference

## **Statistical Analysis**

#### Bayes Factors on Hertwig et al. (2004) data.

Context-independent overweighting:

 $\sim 10^{-8}$ 

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Context-Dependent Random Utility & Random Preference

## **Statistical Analysis**

#### Bayes Factors on Hertwig et al. (2004) data.

Context-independent overweighting: Context-dependent overweighting:  $\begin{array}{c} \sim 10^{-8} \\ 0.002 \end{array}$ 

## **Statistical Analysis**

#### Bayes Factors on Hertwig et al. (2004) data.

Regenwetter & Robinson (Psychological Review, 2017).

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## Outline

### Context (√)

2 Random Utility & Random Preference

### 3 Context-Dependent Random Utility & Random Preference

### 4 Random Utility without Regularity

### 5 Conclusions

Asymmetric Dominance

Jim shops for a new TV.

Asymmetric Dominance

Jim shops for a new TV. Faced with two options, he is unsure which one to buy.

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#### Asymmetric Dominance

Jim shops for a new TV. Faced with two options, he is unsure which one to buy. Option t (the "target") has better picture quality.

#### Asymmetric Dominance

Jim shops for a new TV. Faced with two options, he is unsure which one to buy. Option t (the "target") has better picture quality. Option c (the "competitor") has better reliability.

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#### Asymmetric Dominance

Jim shops for a new TV. Faced with two options, he is unsure which one to buy. Option t (the "target") has better picture quality. Option c (the "competitor") has better reliability. Only when Jim is shown a "decoy" option d that resembles t but is slightly worse, he feels inclined to choose t over both c and d.

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Regularity:

$$X \subseteq Y \Rightarrow P_X(x) \ge P_Y(x) \quad (\forall x \in X).$$

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Regularity:

$$X \subseteq Y \Rightarrow P_X(x) \ge P_Y(x) \quad (\forall x \in X).$$

Violations of regularity are broadly viewed as violations of random utility models and random preference models in general.

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#### Random Utility Model for Best-Choice

$$P_X(x) = \Pr(\mathbf{U}_x = \max_{y \in X} \mathbf{U}_y), \qquad (x \in X \subseteq \mathcal{A}).$$

Random Preference Model for Best-Choice

$$P_X(x) = \sum_{\substack{\succ \in \mathcal{L} \ B_X(\succ) = x}} P(\succ), \qquad (\forall x \in X \subseteq \mathcal{A}).$$

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#### Falmagne (*JMP*,1978); Barberá & Pattanaik (*Econometrica*, 1986):

Necessary and sufficient conditions regardless of  $|\mathcal{A}|$ .

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Falmagne (*JMP*,1978); Barberá & Pattanaik (*Econometrica*, 1986):

Necessary and sufficient conditions regardless of  $|\mathcal{A}|$ .

Equality constraints such as  $\sum_{x \in X} P_X(x) = 1$ . Inequality constraints

 $\sum_{Y: \ X \subseteq Y \subseteq \mathcal{A}} (-1)^{|Y \setminus X|} \ \mathcal{P}_Y(x) \geq 0, \qquad (\text{for all possible } x \in X \subseteq \mathcal{A}).$ 

#### Block-Marschak Polynomials

#### Block-Marschak Polynomials for $A = \{a, b, c\}$

$$egin{aligned} & P_{\mathcal{A}}(x) & \geq & 0, \qquad (orall x \in \mathcal{A}), \ & P_{X}(x) & \geq & P_{\mathcal{A}}(x), \quad (orall X \subset \mathcal{A}, |X| = 2), \ & 1 - P_{\{x,y\}}(x) - P_{\{x,z\}}(x) + P_{\mathcal{A}}(x) & \geq & 0, \quad (orall \{x,y,z\} = \{a,b,c\}), \ & ext{using } P_{\{x\}}(x) = 1) \end{aligned}$$

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#### Block-Marschak Polynomials for $A = \{a, b, c\}$

### $P_X(x) \geq P_{\mathcal{A}}(x), \quad (\forall X \subset \mathcal{A}, |X| = 2),$

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RUM without Regularity

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## Linear Ordering Polytope & Regularity

Fiorini (*JMP*, 2004) gave FDI's of Linear Ordering Polytope.



 $V_1$ : dct;  $V_3$ : cdt, ctd;  $V_4$ : dtc;  $V_7$ : tdc;  $V_8$ : tcd

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## **Context-Dependence with Dominance**

 $t \succ d, t \rhd d$ 

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**RUM without Regularity** 

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# **Context-Dependence with Dominance**

#### $t \succ d, t \rhd d$

	Binary	Best ch.		joint random utility
i	choice	from ${\cal A}$		in binary and best choice from ${\cal A}$
1	$t \succ d \succ c$	$t \rhd d \rhd c$	$p_1$	$[\mathbf{U}_t > \mathbf{U}_d > \mathbf{U}_c] \cap [\mathbf{V}_t > \mathbf{V}_d > \mathbf{V}_c]$
2	$t \succ d \succ c$	$t \triangleright c \triangleright d$	$p_2$	$[\mathbf{U}_t > \mathbf{U}_d > \mathbf{U}_c] \cap [\mathbf{V}_t > \mathbf{V}_c > \mathbf{V}_d]$
3	$t \succ d \succ c$	$c \triangleright t \triangleright d$	$p_3$	$[\mathbf{U}_t > \mathbf{U}_d > \mathbf{U}_c] \cap [\mathbf{V}_c > \mathbf{V}_t > \mathbf{V}_d]$
4	$t \succ c \succ d$	$t \rhd d \rhd c$	$p_4$	$[\mathbf{U}_t > \mathbf{U}_c > \mathbf{U}_d] \cap [\mathbf{V}_t > \mathbf{V}_d > \mathbf{V}_c]$
5	$t \succ c \succ d$	$t \triangleright c \triangleright d$	$p_5$	$[\mathbf{U}_t > \mathbf{U}_c > \mathbf{U}_d] \cap [\mathbf{V}_t > \mathbf{V}_c > \mathbf{V}_d]$
6	$t \succ c \succ d$	$c \triangleright t \triangleright d$	$p_6$	$[\mathbf{U}_t > \mathbf{U}_c > \mathbf{U}_d] \cap [\mathbf{V}_c > \mathbf{V}_t > \mathbf{V}_d]$
7	$c \succ t \succ d$	$t \triangleright d \triangleright c$	$p_7$	$[\mathbf{U}_{c} > \mathbf{U}_{t} > \mathbf{U}_{d}] \cap [\mathbf{V}_{t} > \mathbf{V}_{d} > \mathbf{V}_{c}]$
8	$c \succ t \succ d$	$t \triangleright c \triangleright d$	$p_8$	$[\mathbf{U}_{c} > \mathbf{U}_{t} > \mathbf{U}_{d}] \cap [\mathbf{V}_{t} > \mathbf{V}_{c} > \mathbf{V}_{d}]$
9	$c \succ t \succ d$	$c \rhd t \rhd d$	$p_9$	$[\mathbf{U}_{c} > \mathbf{U}_{t} > \mathbf{U}_{d}] \cap [\mathbf{V}_{c} > \mathbf{V}_{t} > \mathbf{V}_{d}]$

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## **Context-Dependence with Dominance**

$$t\succ d, t\rhd d$$
  $P_{\{d,t\}}=P_{\mathcal{A}}(d)=0;$   $P_{\{c,t\}}(t)\geq P_{\{c,d\}}(d).$ 



 $V_4: t \succ d \succ c, c \rhd t \rhd d; \qquad V_5: c \succ t \succ d, t \rhd d \land t \rhd c$ 

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 $t \succ d, t \rhd d$ .

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 $t \succ d, t \triangleright d$ . Require that  $t \succ c \Rightarrow t \triangleright c$ .

$t \succ d, t$	⊳ <b>d</b> .	Require	that $t \succ$	$c \Rightarrow$	$t \triangleright c$ .
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	Binary	Best ch.		joint random utility
i	choice	from ${\cal A}$		in binary and best choice from ${\cal A}$
1	$t \succ d \succ c$	$t \rhd d \rhd c$	<i>p</i> <sub>1</sub>	$[\mathbf{U}_t > \mathbf{U}_d > \mathbf{U}_c] \cap [\mathbf{V}_t > \mathbf{V}_d > \mathbf{V}_c]$
2	$t \succ d \succ c$	$t \rhd c \rhd d$	<i>p</i> <sub>2</sub>	$[\mathbf{U}_t > \mathbf{U}_d > \mathbf{U}_c] \cap [\mathbf{V}_t > \mathbf{V}_c > \mathbf{V}_d]$
4	$t \succ c \succ d$	$t \rhd d \rhd c$	$p_4$	$[\mathbf{U}_t > \mathbf{U}_c > \mathbf{U}_d] \cap [\mathbf{V}_t > \mathbf{V}_d > \mathbf{V}_c]$
5	$t \succ c \succ d$	$t \triangleright c \triangleright d$	$p_5$	$[\mathbf{U}_t > \mathbf{U}_c > \mathbf{U}_d] \cap [\mathbf{V}_t > \mathbf{V}_c > \mathbf{V}_d]$
7	$c \succ t \succ d$	$t \rhd d \rhd c$	<i>p</i> <sub>7</sub>	$[\mathbf{U}_{c} > \mathbf{U}_{t} > \mathbf{U}_{d}] \cap [\mathbf{V}_{t} > \mathbf{V}_{d} > \mathbf{V}_{c}]$
8	$c \succ t \succ d$	$t \triangleright c \triangleright d$	$p_8$	$[\mathbf{U}_{c} > \mathbf{U}_{t} > \mathbf{U}_{d}] \cap [\mathbf{V}_{t} > \mathbf{V}_{c} > \mathbf{V}_{d}]$
9	$c \succ t \succ d$	$c \triangleright t \triangleright d$	$p_9$	$[\mathbf{U}_{c} > \mathbf{U}_{t} > \mathbf{U}_{d}] \cap [\mathbf{V}_{c} > \mathbf{V}_{t} > \mathbf{V}_{d}]$

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 $t \succ d, t \triangleright d$ . Require that  $t \succ c \Rightarrow t \triangleright c$ .



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 $t \succ d, t \triangleright d$ . Require that  $t \succ c \Rightarrow t \triangleright c$ .



$$oldsymbol{P}_{\{t,c\}}(t) \geq oldsymbol{P}_{\{d,c\}}(d); \quad oldsymbol{\mathsf{P}}_{\{\mathsf{t},\mathsf{c}\}}(\mathsf{t}) \leq oldsymbol{\mathsf{P}}_{\mathcal{A}}(\mathsf{t}).$$

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## Context defined by absence or presence of *d*.

Context defined by absence or presence of *d*.



## $P_{\{c,d\}}(d) \geq P_{\mathcal{A}}(t)$

RUM without Regularity

### Absence or presence of *d*; Asymm. dom.

Context defined by absence or presence of *d*. Require  $t \succ c \Rightarrow t \triangleright c$ .



$$\mathsf{P}_{\{c,d\}}(d) \geq \mathsf{P}_{\mathcal{A}}(t) \quad \mathsf{P}_{\{\mathsf{t},\mathsf{c}\}}(\mathsf{t}) \leq \mathsf{P}_{\mathcal{A}}(\mathsf{t}).$$

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## **Statistical Analysis**

Bayes Factors	
Context-independent RUM (regularity):	.004
Model 1A:	2.00
Model 1B (reverse regularity):	6.01
Model 2A:	1.99
Model 2B (reverse regularity):	3.00

Work with Johannes Müller-Trede.

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## Outline

### Context (√)

2 Random Utility & Random Preference

#### 3 Context-Dependent Random Utility & Random Preference

4) Random Utility without Regularity

### 5 Conclusions

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## **Context-Dependent Random Utility Model**

#### Context-dependent Random Utility Model for Best-Choice

$$P_X^{\Gamma}(x) = \Pr(\mathbf{U}_x^{\Gamma} = \max_{y \in X} \mathbf{U}_y^{\Gamma}),$$

(for all possible  $x \in X \subseteq A$ ),

Regenwetter

# **Context-Dependent Random Utility Model**

#### Context-dependent Random Utility Model for Best-Choice

$$P_X^{\Gamma}(x) = \Pr(\mathbf{U}_x^{\Gamma} = \max_{y \in X} \mathbf{U}_y^{\Gamma}), \quad \text{(for all possible } x \in X \subseteq \mathcal{A}),$$

Context-dependent Random Utility Model for Best-Worst-Choice

$$\mathcal{P}_X^{\Gamma}(x,y) = \Pr(\mathbf{U}_x^{\Gamma} = \max_{v \in X} \mathbf{U}_v^{\Gamma}, \mathbf{U}_y^{\Gamma} = \min_{w \in X} \mathbf{U}_w^{\Gamma}), \qquad (x \neq y \in X \subseteq \mathcal{A}),$$

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## Conclusions

### Building a context-dependent RUM or RP model

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RUM without Regularity

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#### Building a context-dependent RUM or RP model

• List every permissible best (best-worst) choice for every context.

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#### Building a context-dependent RUM or RP model

- List every permissible best (best-worst) choice for every context.
- These patterns define the vertices of a convex polytope.

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### Building a context-dependent RUM or RP model

- List every permissible best (best-worst) choice for every context.
- These patterns define the vertices of a convex polytope.
- Use math or software to characterize facet-structure.

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### Building a context-dependent RUM or RP model

- List every permissible best (best-worst) choice for every context.
- These patterns define the vertices of a convex polytope.
- Use math or software to characterize facet-structure.
- Use order-constrained freq. or Bayesian inference (e.g., QTEST)

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