

## Internship Search Guide | Retail Management

### CSR 30000 Course Description

Approved in-service training and practical experience in the retail industry. **A total of 140 work site hours** are required along with completion of all CSR 30000 academic assignments and supervisor evaluations. Register for CSR 30000 in the semester you are working your hours. Prerequisites: Retail Management major; completion of CSR 20900.

### Suitable Job Sites

The position should be one that involves selling a product or services in a retail setting or a position within the retail industry. Ideally, the position has considerable customer contact or exposes the student to the operational/managerial side of the organization. Paid and unpaid positions are accepted. Unpaid positions must provide formal documentation of work hours, verified by your supervisor. The company or organization may be for-profit or not-for-profit. Restaurants/server positions and self-employment are not applicable. Students must work/interact on a daily basis with a site supervisor. If you are uncertain of the acceptability of a position, discuss it with your academic advisor or the current course supervisor. Since all academic assignments are submitted through Brightspace, online, the physical location of your internship is unlimited.

### Job Search Tips:

The department does not place students into internships, but we provide numerous resources. Securing an internship is part of the student learning experience and requires some focused attention on your part. Here are some tips to help you with your search:

- Visit the [HTM Ray Kavanaugh Career Center](#) located in Marriott Hall, room 128 for personalized assistance.
- Attend as many HTM sponsored professional development events throughout the year as possible (career fairs, networking events). Recruiters and employers who attend do so to connect professionally!
- Be an **active participant** in retail-focused clubs such as the **Purdue chapter of the [National Retail Federation](#)**. Clubs host recruiters from organizations who are seeking interns or full-time employees. Guest speakers who are not recruiters provide useful tips and networking opportunities.
- Write a dynamic **resume** and have it proofread by more than one professional. Watch for “Resume Review” sessions around campus. Templates and resources can be found in the online [CCO Career Success Handbook](#).
- Draft your skeleton **cover letter** to later populate with information for specific roles. Use the [CCO Career Success Handbook](#) for examples and best practices
- Register with [myCCO](#). Ensure your profile is accurate and settings are set so you are alerted to personalized matches. Review “MyCCO Tips” for best results
- Start a list of target organizations linking to your careers page. Create a schedule where you also check the CCO job postings weekly for new positions/postings
- Refer to the list of Career Fairs on the [CCO Website](#) to meet recruiters and arrange interviews
- Set up your **LinkedIn** profile and actively utilize it:

- Include an appropriate, business type headshot (search: “Tips for the perfect LinkedIn profile picture”)
- Be sure your headline clearly states what you’re looking for
- Make sure you edit your Job Seeking Preferences within your Profile Settings. Click on “Signal your interest to recruiters at companies you’ve created job alerts for”
- Connect with past employers or professors and seek professional references for your LinkedIn profile and/or list of references
- Connect with people who have the job you are interested in
- Join Groups such as Purdue Alumni Association or organizations you’re interested in working with
- Check out the [HHS Career Development](#) website and connect to the HHS Career Newsletter
- View the [4 Years to Career Success: Steps to Explore your Major & Interests](#) checklist
- Watch for Advisor emails with internship announcements; they usually come from alumni (the perfect connections)!
- Set up a Google alert for positions you’re interested in
- Google search what you are looking for! (i.e., “retail internship Chicago” – or “assistant buyer internship Indianapolis” – or – “fashion internships Indiana”)
- Cold call companies you are interested in or visit the “Employment” or “Careers” links on company websites
- Make sure your friends and family are aware of your internship needs and what you are looking for as many opportunities arise through acquaintances (“who you know!”).
- Join the [Sales Team](#) for opportunities to compete regionally and nationally with the added benefit of industry networking!
- Read local business or trade publications related to your interest(s).
- Use the [Purdue Career Research Portal](#) through Purdue Libraries. There are a wealth of links and databases here!
- Explore alternative entry-level positions that are looking for individuals with your skill set. “Widen” your net of potential jobs; positions you may not have normally considered. Think more broadly about your transferrable skills and potential starting positions. A starting point might be the [Occupational Outlook Handbook](#)

## What is Required of a Potential Employer?

Employers must be willing to submit a midway and a final evaluation of your on-site work. These documents are part of the Employer Packet you will give to your supervisor at the time he/she signs your Site Approval Request Form. If a company is not able to complete the evaluations for you, you will receive 0 points for that portion of your grade. Additionally, while this is mentioned in the Employer Packet, it is a good idea to remind your employer that as an intern you will be writing reflections and a final paper that may require you to ask for assistance with obtaining company information pertinent to your research.

## Recent Retail Management Internship Experiences

Ann Taylor |LOFT| Lou & Grey  
 Anthropologie  
 AT&T Mobile  
 The Buckle  
 Badgley Mischka

Bath & Body Works  
Claire's  
CVS  
Dillard's  
Follett's Corporate  
Goodwill  
Gretchen's Bridal Gallery  
Hobby Lobby  
ICER Brands  
JC Penney  
LL Bean  
Marc Jacobs  
Marchesa  
Meijer, Retail Operations  
Menards  
Nordstrom  
Purdue Licensing  
Stitch Fix  
Sam's Club  
Sherwin Williams  
Target  
TJ Maxx  
Trunk Club  
Ulta  
Victoria Secret