

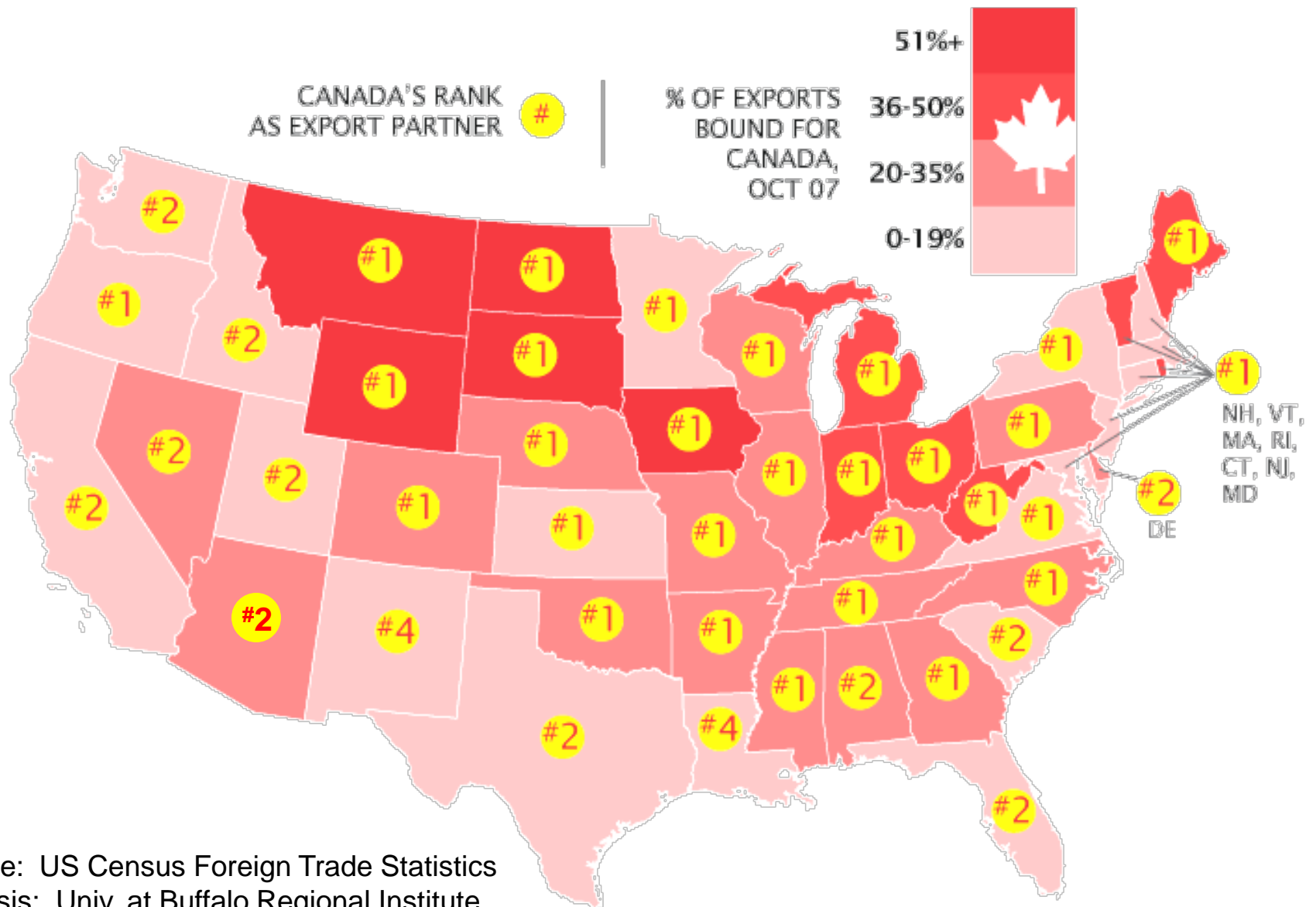
Rapporteur's Summary
In Step, In Line, On Time
Conference at Purdue Univ.
November 16, 2009

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The Trade Relationship

- Largest 2-way relationship in world
- “Make things together”
- Energy interdependence
- Asymmetric relative magnitude....
 - 80%+ of Canada’s exports >> U.S.
 - 22% of U.S. exports >> Canada
- U.S. not as attentive as Canada....?

Canada is #1 Export Market for U.S.



Source: US Census Foreign Trade Statistics
 Analysis: Univ. at Buffalo Regional Institute

Past security initiatives:

- PIP/CSA and C-TPAT (FAST)
- ACI
- Overseas inspections
- e-manifest (USCBP) and ACE
- API/PNR
- WHTI and NEXUS
- Emergency ops. framework

Upcoming security initiatives:

- Facility modernization (25+ CBP ports)
- Signage, wait-time initiatives
- e-manifest and single-window (Canada)
- Harmonize PIP / C-TPAT enrollment
- Harmonize driver credentials
- Accessibility of FAST for small firms
- Pilot *in-transit* program
- Shiprider
- Exit processing

Regional projects:

- Detroit tunnel CBP plaza improvements
- Detroit bridge CBP plaza improvements
- DRIC
- Pt. Huron plaza improvements.....

Joint Project @ Border...

- EACH jurisdiction:
 - Concept design
 - Design, ROW, environmental permits
 - Construction funding
 - 6 to 15 years
- All of above WITHIN one country!!!
- All with overarching agency (USDOT)

Joint Project @ C/US Border...

- No overarching single agency
- Inspection agencies in the mix
- Private sector in the mix
- Suggest:
 - Better binational policy *linkages*
 - Strong state/province involvement (they deliver the projects)

Challenges (Private sector)

- Data compliance hurdle ***1-hour out***
- Other agencies' data-needs
- Regulations developed in response to NON-Canada problems (lead paint)
- States might add new burdens, in response to budget woes...
- 1-strike-you're out for C-TPAT

Challenges (Private sector)

- Lack approach lanes for FAST
- FAST not suited to LTL
- ACE e-manifest doesn't handle other agencies' data needs
- Driver certification (hazmat, TWIC)

Solutions

- Holistic solution: regulatory & business environment
- TRUE risk assessment
- Reposition empties
- Reciprocal recognition CSA / C-TPAT
- Standards harmonization
- Prune redundancies/stovepipes ITDS
- Infrastructure (lanes, booths, staff)

Academia's Role

- Objectivity, impartiality
- Create “knowledge for action”
- But ALSO: Freedom to be visionary free of worries about “bottom line”
- “Blue sky” research that eventually reaches real world
- Interdisciplinary depth

Thank you...

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