



FIGURE 4

# GLOBAL CACAO PRODUCTION

- TOP 25 IMPORTERS OF CACAO BEANS
- COUNTRIES WITH ICCO 'FINE AND FLAVOR' DESIGNATIONS
- TOP 10 PRODUCING COUNTRIES (47,999 MT)
- TOP 11-26 PRODUCING COUNTRIES (5,000 - 45,100 MT)
- Origin countries for Colombian cacao bean imports
- Top destination countries for Colombian cacao bean exports

**377,844 (MT)**  
 \*\* An estimate of the total amount of fine and flavor cacao beans in the world.

**4,450,263 (MT)**  
 \*World production

**250,828 (MT)**  
 \*\* Exportations of fine and flavor cacao beans

**21,600 (MT)**  
 \*\* 'Fine and flavor' cacao used for "bean-to-bar"

Estimation is between 9,000 - 45,000 (MT)  
 Approximately 300 Bean-to-bar businesses in the world process between 30-200 metric tons of cacao beans per year.

**< 1% of World Production**

"It is important that the name and reputation of Colombia grows, but we should NOT think that everyone is going to sell to the bean-to-bar market (limited and small)

**- Emily Stone**  
 Uncommon Cacao  
 August, 2016

**Sources:**  
 \*ICCO  
 \*\*Based on the authors' calculations using the FAOSTAT and Comtrade databases, the percentages of fine and flavor indicated by the ICCO, and interview data.  
 \*\*\*\* (Stone, E., 2016)