PSY 390 Research Opportunity

*Summer 2016*

**Faculty member or graduate student**

Professor Kipling D. Williams; Andrew Hales, & Maayan Dvir (Graduate Students)

**Description of research area**

Our research examines a wide variety of social issues that are relevant to everyday life, such as:
- Social exclusion / ostracism: What are the effects of ostracism? How do people cope with ostracism, and what strategies are more efficient?
- Sexual harassment and objectification: What are the effects of sexual harassment and objectification? What makes people seek this type of attention at times?
- Compliance techniques: What can a salesperson do to get a customer to say “yes”?

**Description of undergraduate participation**

Conducting lab sessions; Field studies; data entry & organization; literature searching etc.

**Research setting**

Lab experiments; Field studies; Online surveys.

**Number of assistants needed**

8 people, each taking 3 credits (tasks to be completed throughout the semester)

**Contact information**

Andrew Hales, ahales@purdue.edu

**Additional comments**

GPA of 3.0 or higher preferred but not required.