PSY 390 Research Opportunity

Fall 2016

Faculty member or graduate student

Professor Kipling D. Williams; Andrew Hales, & Maayan Dvir (Graduate Students)

Description of research area

Our research examines a wide variety of social issues that are relevant to everyday life, such as:

- **Social exclusion / ostracism**: What are the effects of ostracism? How do people cope with ostracism, and what strategies are more efficient?
- **Sexual harassment and objectification**: What are the effects of sexual harassment and objectification? What makes people seek this type of attention at times?
- **Compliance techniques**: What can a salesperson do to get a customer to say “yes”?

Description of undergraduate participation

Conducting lab sessions; Field studies; data entry & organization; literature searching etc.

Research setting

Lab experiments; Field studies; Online surveys.

Number of assistants needed

8 people, each taking 3 credits (tasks to be completed throughout the semester)

Contact information

Andrew Hales, ahales@purdue.edu

Additional comments

GPA of 3.0 or higher preferred but not required.