Purdue University is currently seeking applications for an Associate Vice President for Advancement in our University Development office.

Description

The University Development Office (UDO) is dedicated to advancing the mission of Purdue University. Guided by the University's strategic priorities, Associate Vice Presidents for Advancement need to be innovative and results-oriented as they build teams to work with the campus community to nurture lifelong, mutually beneficial relationships with alumni, parents, friends, and organizations that result in philanthropic support. The AVPs are inspirational leaders who can work autonomously and entrepreneurially to inspire his or her team to achieve aggressive annual and campaign goals. These individuals have a proven ability to lead and manage significant change within and across the institution, strengthening financial resources and transforming institutional image.

Qualifications

Required:

- Bachelor's degree.
- Seven years of professional experience with demonstrated success in major and leadership gifts in a higher education development program.
- Excellent written, verbal, and interpersonal communication.
- Proven track record of cultivating, soliciting, closing, and stewarding significant gifts.
- Knowledge of all aspects of development including annual giving, planned giving, corporate & foundation relations, philanthropic communications, alumni relations, board and volunteer relations and operations.
- Ability to manage/coach smaller teams that may need a hands-on assist.
- Ability and willingness to travel on a frequent basis.
- Commitment to personal and team professional development.
- Ability and willingness to work weekends and evenings.

Additional Information:

- Travel is required for this position.
- Some weekend and evening work is required for this position.
- A check of criminal conviction records will be made for employment in this position.
- FLSA: Exempt (Not Eligible for Overtime)
- Retirement Eligibility: Defined Contributions Immediately.
- Purdue University is an equal opportunity/equal access/affirmative action employer.

For a more detailed description and to apply, please click [here](#).