

Sample Plan of Study

Selling & Sales Management

CSR - SELL
Bachelor of Science Degree
120 Semester Hours Required

Purdue University
COLLEGE OF HEALTH & HUMAN SCIENCES
West Lafayette Campus

Name: _____
MINOR 1: _____ required
MINOR 2: _____ optional

Sem 1 FALL	
1	CSR 10000
3	MA 15300
4	ENGL 10600 or (3) ENGL 10800
3	PSY 12000
3	CS 11000 or CNIT 13600 or CS 23500
14	

Sem 2 SPRING	
3	SCIENCE 1 of 2
3	MA 15400
3	COM 11400
3	SOC 10000
3	OLS 252 or 27400
15	

SUMMER	

Sem 3 FALL	
3	AGEC 33100 (soph level)
3	SCIENCE 2 of 2
3	HTM 14100 or MGMT 20000
3	CSR 28200
3	MINOR.CERT ^^: _____
1	Free Elective
16	

Sem 4 SPRING	
3	STAT 11300 STAT 22500 or STAT 30100 or IT 34200
3	COM 256 (min. 44 hrs completed)
3	HTM 24100 or MGMT 20100
3	AGEC 21700 or ECON 21000 or ECON 25100 or ECON 25200
3	MINOR.CERT ^^: _____
15	

SUMMER	

Sem 5 FALL	
3	CSR 31500 (AGEC 331, CSR 342)
	MGMT 32300
3	or AGEC 42600 (AGEC 311)
3	CSR 33100 (PSY 120 & SOC 100)
3	MGMT 45500
3	COM ^ _____
1	Free Elective
16	

Sem 6 SPRING	
3	CSR 30900, <i>SPRING ONLY</i>
3	CSR 41500 (CSR 315, HTM 141, MGMT 323)
3	CSR 33200 (MGMT 323) Or S.A.
3	COM or OLS ^ _____
3	MINOR.CERT ^^: _____
15	

SUMMER	
1	CSR 30700, Sales Internship (pre-req AGEC 331) *Or, Study Abroad: LONDON, BEIJING, or SYDNEY INTERNSHIP PROGRAM (6 HRS) Or, Interns for Indiana/ENTR
1	

Sem 7 FALL	
3	CSR 34400 (AGEC 331 and either CSR 209 or 315 or 342)
3	CSR 40400 (HTM 14100 and MGMT 32300 and either CSR 315 or 209 or 342)
3	CSR 34200
3	MINOR.CERT ^^: _____
3	AESTHETIC
15	

Sem 8 SPRING	
3	CSR 41800 (CSR 41500)
3	ENGL 42000/42100 or SPAN 42400
3	MINOR.CERT ^^: _____
3	Free Elective
1	Free Elective
13	

TOTAL CREDITS	
120	

*Approved Study Abroad Experience

**AESTHETICS: ANY course in AD, BAND, MUS, DANC, or THTR; min. 3 credits.

***SCIENCE OPTIONS: ANTH 20300, 20400; ASTR 26300, 26400; BCHM 10000; BIOL ____; BTNY 20100, 20700; CHM ____; EAS ____;

ENTM 10500, 20600, 20700, 21800; NUTR 30300; FNR 10300, 23000, 24000; HORT 10100; MA ____ (any level higher than needed for major); or PHYS ____.

^ SELECT Six (6) hours from: COM or OLS (not including COM 114, COM 256, or one required OLS 252/274 course)

^^ Complete a MINOR or a Certificate in Entrepreneurship.

Note: The courses in parenthesis are pre-requisites