Rapporteur’s Summary

In Step, In Line, On Time

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The Trade Relationship

• Largest 2-way relationship in world
• “Make things together”
• Energy interdependence
• Asymmetric relative magnitude….
  –80%+ of Canada’s exports >> U.S.
  –22% of U.S. exports >> Canada
• U.S. not as attentive as Canada….?
Canada is #1 Export Market for U.S.

Source: US Census Foreign Trade Statistics
Analysis: Univ. at Buffalo Regional Institute
Past security initiatives:

- PIP/CSA and C-TPAT (FAST)
- ACI
- Overseas inspections
- e-manifest (USCBP) and ACE
- API/PNR
- WHTI and NEXUS
- Emergency ops. framework
Upcoming security initiatives:

• Facility modernization (25+ CBP ports)
• Signage, wait-time initiatives
• e-manifest and single-window (Canada)
• Harmonize PIP / C-TPAT enrollment
• Harmonize driver credentials
• Accessibility of FAST for small firms
• Pilot *in-transit* program
• Shiprider
• Exit processing
Regional projects:

• Detroit tunnel CBP plaza improvements
• Detroit bridge CBP plaza improvements
• DRIC
• Pt. Huron plaza improvements…..
Joint Project @ Border…

• EACH jurisdiction:
  – Concept design
  – Design, ROW, environmental permits
  – Construction funding
  – 6 to 15 years

• All of above WITHIN one country!!!

• All with overarching agency (USDOT)
Joint Project @ C/US Border…

• No overarching single agency
• Inspection agencies in the mix
• Private sector in the mix
• Suggest:
  – Better binational policy *linkages*
  – Strong state/province involvement (they deliver the projects)
Challenges (Private sector)

• Data compliance hurdle *1-hour out*
• Other agencies’ data-needs
• Regulations developed in response to NON-Canada problems (lead paint)
• States might add new burdens, in response to budget woes…
• 1-strike-you’re out for C-TPAT
Challenges (Private sector)

- Lack approach lanes for FAST
- FAST not suited to LTL
- ACE e-manifest doesn’t handle other agencies’ data needs
- Driver certification (hazmat, TWIC)
Solutions

• Holistic solution: regulatory & business environment
• TRUE risk assessment
• Reposition empties
• Reciprocal recognition CSA / C-TPAT
• Standards harmonization
• Prune redundancies/stovepipes ITDS
• Infrastructure (lanes, booths, staff)
Academia’s Role

• Objectivity, impartiality
• Create “knowledge for action”
• But ALSO: Freedom to be visionary free of worries about “bottom line”
• “Blue sky” research that eventually reaches real world
• Interdisciplinary depth
Thank you...

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