“I find out what the world needs, then I proceed to invent it.” – Thomas Edison
GE business units

Energy Management
5% / $7.4 B

Healthcare
12% / $18.3 B

Capital
31% / $46.0 B

Oil & Gas
10% / $15.2 B

Aviation
14% / $20.0 B

Home & Business Solutions
5% / $8.0 B

Power & Water
19% / $28.3 B

Transportation
4% / $5.6 B

~$147.4 Billion Revenue in 2012
300,000 Global Employees
Power & Water diverse solutions

$28B ‘12 revenue >40,000 employees 700 locations

Wind  Solar  Water & Process Technologies  Nuclear
Renewables

Thermal  Power Gen Services  Gas Engines  Distributed Power  Aero

imagination at work
P&W Impact

25% GE Technology for World’s electricity today

10% World’s clean water ... enough for 39M people/day

1 out of 2 US turbines are GE’s

What GE does ... matters
Renewable Energy: Wind/Solar

Overview

We are a team of passionate people committed to bettering the world through renewable energy

• $45B+ GE revenue since ‘03
• 21,000+ units … 32GW+
• 98%+ availability … ↑15 pts
• Energy capture ↑50%

Wind

1.5 MW series
• 1.6-100 world’s most efficient turbine

2.5 MW series
• 2.85-103 world’s largest wind farms
• 2.5-120 a “brilliant” machine

Offshore 4 MW series
• 4.1-113 world’s highest output shallow water design

Services
• Flexible solutions for optimal AEP and efficiency

Headquarters in Schenectady, NY, USA • 3,000 Employees
GE wind technology

A single turbine …

• 100 ft longer than wing span of a Boeing 747
• Can power 600 U.S. homes
• Total weight is 300 Tons
• 100m rotor … greater than a football field
• Tip speed = 200 MPH

~21,000 WTGs, ~32GW+ installed … 23 countries
Wind going mainstream

Global wind installations
Cumulative (GW)

- '05: 58
- '06: 73
- '07: 92
- '08: 120
- '09: 153
- '10: 186
- '11: 224
- '12: 267GW

24% CAGR

Cool wind stats

- 42% of '12 U.S. ... largest PG tech installs
- 60GW in U.S. ... ~52 coal plants
- 8 states ~10% wind generation
- 6 countries 10%+ wind generation
- Record year for wind in 15 countries
- ~800TWh ... ~4% global penetration

Source: GE Marketing

Wind is changing the world ... GE leading the pack

Sources: AWEA YE '11 report, GWEC & REN21
US advancing systems integration
Expanding electrical infrastructure synergies

Electrical infrastructure

Information infrastructure

Interruption renewables

Flexible gas turbine technology

Joining capabilities
Energy Education

Energy Education: Plan It Green - The Big Switch

An empowering game for kids of all ages, a better planet for everyone.

As the newly elected mayor of your own city, you'll lead the effort to build it into the greenest, most energy-efficient city in the world!

Plan It Green will expand your knowledge and design skills as you plan and build your city. Along the way, you will:

- Rack up points based on eco-friendliness, energy production, citizen happiness, and more!
- Compete with other "mayors" for the highest city rating.
- Tackle challenging quests and earn rewards for your outstanding achievements.
- Advance through game levels by exploring and building a diverse energy portfolio.
- Join a circle of friends and participate in group quests!
- Check out new game play elements as fresh features are added on a regular basis.

ENTER PROMO CODE GREEN2013 FOR A SPECIAL GAME BONUS!

Play NOW at Planitgreenlive.com

play @
www.planitgreenlive.com
Taking careers to the next level

In advanced technology, services, finance and more, GE offers thousands of opportunities every day to build a valuable and rewarding career.

- Internship/Co-op: Valuable work assignments to get a better perspective on GE, can lead to full-time offers.
- Direct Hire: Specifically defined assignment.

Top Undergrad Leadership Programs*
- Edison Engineering Development Program
- Financial Management Program
- Information Technology Leadership Program
- Operations Management Leadership Program

Top Graduate Leadership Programs*
- Experienced Commercial Leadership Program
- Human Resources Leadership Program

* 2010 Universum Communications Survey
Commitment to professional growth

GE invests about $1 billion annually on training and education programs around the world.

GE Global Learning delivers world class leadership, functional and business specific training to our employees.

Crotonville Leadership provides transformational leadership experiences for our leaders of today and tomorrow.