Approval of Contract in Excess of $2,000,000

Vendor: PCM/Sarcom

Item: Cisco Enterprise Agreement for Unified Communications Voice Over Internet & Video Conferencing Expansion – Hardware and Software

Contract Period: October 1, 2014 – September 30, 2019

Amount: $5,335,540 (estimate not to exceed – final price to be negotiated)

Purdue is covered under a master agreement with PCM/Sarcom under the State’s Quarterly Purchase Agreement (QPA) that guarantees a minimum discount of 45% off the list price. Further discounts are being negotiated.

Campuses: West Lafayette ($4,511,018) and Calumet ($824,522)

Source of Funds: West Lafayette: Recharge Funds – Lifecycle Replacement Reserves Calumet: General Funds

Remarks: ITaP is positioning the University to implement campus-wide voice over internet service. Purdue University will be the first CIC school to implement a full-scale voice and video IP solution. Provisioning can be completed utilizing existing administrative staff instead of costly technicians and engineers.

Implementing the Cisco Enterprise Agreement will replace existing telephony services today with more feature-enriched, unified communication services to fit the end-users needs of today. Being able to answer calls, video conference, message, and see presence will allow the user to be mobile and be more easily accessible. Mobile apps, web apps, computer soft clients, and desk sets will be deployed based upon employee needs. Software systems will allow for more easily identifying troubled devices and protocols and generating useful reports on data usage.

Estimated savings over a 10-year period is $5.4 million versus current infrastructure costs.